

A Business Improvement Area Is...



Integral to advancing a distinct, livable, vibrant and resilient community.





A Local Board under the Municipal Act of Ontario that raises its own funds betterment of the commercial area.





Quick Facts

- Legislation first created in 1970
- First BIA in the world Bloor West Village
- Currently about 300+ BIAs in Ontario
- 85 in Toronto
- More than 75% of Ontario's BIAs are members of OBIAA
- BIAs represent over 100,000 Businesses and 17,600 property owners
- Accumulated Levy of Ontario's BIAs more than \$55M
- Employment by BIAs is over 150 part-time staff and 200 full-time staff





What do BIAs do?

- Supervise enhancement, beauty, and upkeep of municipal properties
- Go beyond standard municipal support
- Promote the area as a business or shopping destination (Municipal Act 2001, c. 25, s. 204 (1))





Who Benefits?



Business Operators

Improved atmosphere and ambiance

- Retail
- Service
- Professional



Municipality and Province

• BIAs are strong local economic engines



Property Owners

 Potential to increase property values and occupancy



The Community

- Move vibrant community
- Prosperous local economy
- Potential to increase property value



Business Association vs BIA?

To BIA or not to BIA...

Business Association	BIA
Member is the Business – member driven organization	Member is the Property Owner and the Tenant
Membership Fee is invoiced and collected annually by	Levy is collected by the Municipality on the Commercial
the Association Executive. Fee to be determined by the	Tax Bill and forwarded to the BIA, as per the Ontario
Association Executive.	Municipal Act
Can be formally incorporated under the Ontario	Is a Local Board of Council under the Ontario Municipal
Corporations Act (ONCA)	Act, but one that cannot make a profit. A BIA can have
Is a Non Profit Organization	reserves.
Has no formal connection to the Municipality	
Governance is under the Ontario Corporations Act	Governance is under the Ontario Municipal Act and
(ONCA) if formally incorporated.	overseen as a Local Board of Municipal Council
Board of Directors approved by members	Board of Directors approved by Council upon Election
	by the members (property owners and their
	commercial tenants).
	Elections are held every 4 years at same time as
	Municipal Council Elections
Must hold an AGM	Must hold an AGM



Business Association vs BIA?

To BIA or not to BIA (cont'd)...

Must keep records and books	Must keep records and books. Meeting Minutes are
Audit requirements defined in ONCA	public and must be sent to the Municipal Clerk.
	An Audit must be conducted by the Municipal Auditor
	annually
Generally does not participate in investment in the	Can invest in the public realm with the funds raised
public realm through placemaking (banners, benches,	through the levy. (banners, benches, signage, etc.)
signage, etc.)	
Insurance coverage for General Liability not provided	Insurance coverage for General Liability often provided
through the Municipality (for events, etc.)	through the Municipality
Mandate to be determined by the Board and listed in	The Mandate is under the Ontario Municipal Act.
the ONCA Corporate filings	The job of a BIA is area management – the work is not
	to make each individual business better, but to make
	the area a better place to do business



OBIAA's Mission Statement











Our VISION: Strong, collaborative, and vibrant local economies

Every Ontario community has thriving main streets.

Our MANDATE: Raise the profile of main streets as economic drivers

As the leading catalyst, OBIAA raises the profile and builds the capacity of main streets across the province, working to build economic prosperity and social cohesiveness, making Ontario stronger by ensuring main streets are desirable and viable places to invest and live.



Bringing it all together

ONTARIO BUSINESS IMPROVEMENT AREA ASSOCIATION



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Thank You

